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**INSIGHT PA CYBER CHARTER SCHOOL**

**FINANCIAL STATEMENTS**

**JUNE 30, 2020**

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INSIGHT PA CYBER CHARTER SCHOOL  
JUNE 30, 2020

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## INDEPENDENT AUDITOR'S REPORT

December 18, 2020

To the Board of Trustees  
Insight PA Cyber Charter School  
Exton, Pennsylvania

### Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and the major fund of the Insight PA Cyber Charter School ("the School"), Exton, Pennsylvania, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the School's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation

To the Board of Trustees  
Insight PA Cyber Charter School

and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of the Insight PA Cyber Charter School as of June 30, 2020, and the respective changes in its financial position and the respective budgetary comparison for the general fund for the year then ended in conformity with accounting principles generally accepted in the United States of America.

### Report on Summarized Comparative Information

We have previously audited the Insight PA Cyber Charter School's 2019 financial statements, and we expressed unmodified opinions on the respective financial statements of the governmental activities and the major fund in our report dated November 26, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019 is consistent, in all material respects, with the audited financial statements from which it has been derived.

### Other Matters

#### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 through 9, and the schedule of the School District's proportionate share of the net pension liability - PSERS, schedule of School District pension contributions - PSERS, schedule of the School District's proportionate share of the net OPEB liability - PSERS, and schedule of School District OPEB contributions - PSERS on pages 34 through 37 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

To the Board of Trustees  
Insight PA Cyber Charter School

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 18, 2020, on our consideration of the School's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the School's internal control over financial reporting and compliance.

*Barbacane, Thornton & Company LLP*  
BARBACANE, THORNTON & COMPANY LLP



## **Management's Discussion and Analysis | For the Year Ended June 30, 2020 – Unaudited**

The Board of Trustees of the Insight PA Cyber Charter School ("the School") offers readers of the School's financial statements this narrative overview and analysis of the financial activities of the School for the fiscal year ended June 30, 2020. We encourage readers to consider the information presented here in conjunction with the School's financial statements.

### **Financial Highlights**

The 2019-2020 school year was the third year of operations for the School. For the year ended June 30, 2020, the School's net position increased \$906,599 from the prior year. Revenues totaling \$30,753,091 increased by \$4,631,353 from the prior year primarily due to increases in student enrollment leading to increases in tuition charges of \$4,283,628. Expenses for the same period totaled \$29,846,492 and increased \$7,477,040 from the prior year primarily due to an increase in instructional services of \$4,468,798 and an increase in support services of \$2,989,263. The first year of operations for the School was 2018, and the size of the student body continued to grow significantly in 2020.

As of June 30, 2020, the general fund reported fund balance of \$6,453,230, which is an increase of \$2,189,703 from the prior year. The Insight PA Board of Trustees preliminarily committed the following funds for future school needs:

- \$1,561,996 committed for future facilities and furniture expenditures,
- \$300,000 committed for future employee benefits expenditures,
- \$175,000 committed for future employee tuition reimbursement and professional development expenditures,
- \$880,000 committed for future innovation-related expenditures (as outlined in charter agreement with PDE) and future technology expenditures, and
- \$750,000 committed for COVID-related expenditures.

This leaves a nonspendable general fund balance of \$274,005 and an unassigned general fund balance of \$2,512,229.

### **Overview of the Financial Statements**

The discussion and analysis are intended to serve as an introduction to the School's basic financial statements. The School's basic financial statements as presented comprise three components: management's discussion and analysis (this section), the basic financial statements, and required supplementary information.

### **Government-wide Financial Statements**

The government-wide financial statements are designed to provide readers with a broad overview of the School's finances in a manner similar to a private-sector business.

The statement of net position presents information on all the School's assets, deferred outflows of resources, liabilities, and deferred inflows of resources, with the difference between the components



**Management's Discussion and Analysis | For the Year Ended June 30, 2020 – Unaudited (cont'd)**

(assets and deferred outflows of resources less liabilities and deferred inflows of resources) reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the School is improving or deteriorating.

The statement of activities presents information showing how the School's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows.

The government-wide financial statements report on the functions of the School, which are principally supported by subsidies from school districts whose student-residents attend the School.

In the statement of net position and the statement of activities, the School is comprised of the following activities:

Governmental Activities – All of the School's basic services are reported here.

### **Fund Financial Statements**

A fund is a group of related accounts that are used to maintain control over resources that have been segregated for specific activities or purposes. The School, like government-type entities, utilizes fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The School's three kinds of funds, governmental, proprietary, and fiduciary, use different accounting approaches. The School currently has no proprietary or fiduciary funds.

All the School's basic services are reported in governmental funds, which focus on how money flows into and out of those funds and the balances left at year end that are available for spending. These funds are reported using an accounting method called modified accrual accounting, which measures cash and all other financial assets that can readily be converted to cash. Such information is useful in assessing the School's financing requirements. In particular, fund balance may serve as a useful measure of a government's net resources available for spending for program purposes at the end of the fiscal year.

### **Notes to the Financial Statements**

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

### **Required Supplementary Information**

The schedules of changes in the net pension liability and net OPEB liability and of School contributions are presented for purposes of additional analysis.



**Management's Discussion and Analysis | For the Year Ended June 30, 2020 – Unaudited (cont'd)**

**Government-wide Financial Analysis**

Management follows Governmental Accounting Standards Board ("GASB") *Codification of Accounting and Financial Reporting Standards* ("the Codification"), which requires a comparative analysis of current and prior periods within management's discussion and analysis.

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the School, liabilities exceeded assets and deferred outflows of resources by \$5,426,614 at June 30, 2020, an increase of \$906,599 from June 30, 2019. The following table is a comparative analysis of fiscal year 2020 to 2019:

**STATEMENTS OF NET POSITION**

	<b>Governmental Activities</b>	
	<b>2020</b>	<b>2019</b>
Current assets	\$ 11,519,887	\$ 8,925,964
Capital assets	329,508	141,508
<b>Total Assets</b>	<b>11,849,395</b>	<b>9,067,472</b>
Deferred outflows of resources	5,177,876	2,965,980
<b>Total Assets and Deferred Outflows of Resources</b>	<b>\$ 17,027,271</b>	<b>\$ 12,033,452</b>
Current liabilities	\$ 4,989,435	\$ 4,578,049
Noncurrent liabilities	6,309,000	2,805,000
<b>Total Liabilities</b>	<b>11,298,435</b>	<b>7,383,049</b>
Deferred inflows of resources	302,222	130,388
Net Position:		
Investment in capital assets	329,508	141,508
Unrestricted	5,097,106	4,378,507
<b>Total Net Position</b>	<b>5,426,614</b>	<b>4,520,015</b>
<b>Total Liabilities, Deferred Inflows of Resources and Net Position</b>	<b>\$ 17,027,271</b>	<b>\$ 12,033,452</b>

The statement of activities shows the cost of program services and the charges for services and grants offsetting those services. The School's revenues are predominately local school district funds based on student enrollment. For the year ended June 30, 2020, the School's total revenues of \$30,753,091 exceeded expenditures of \$29,846,492 by \$906,599.





**Management's Discussion and Analysis | For the Year Ended June 30, 2020 – Unaudited (cont'd)**

**STATEMENTS OF CHANGES IN NET POSITION**

	<b>Governmental Activities</b>	
	<b>2020</b>	<b>2019</b>
<b>Revenues</b>		
Program revenues:		
Charges for services	\$ 29,778,795	\$ 25,495,167
Operating grants and contributions	974,268	626,551
Total Program Revenues	30,753,063	26,121,718
Interest income	28	20
<b>Total Revenues</b>	<b>30,753,091</b>	<b>26,121,738</b>
<b>Expenses</b>		
Instruction	18,713,989	14,245,191
Support services	11,113,524	8,124,261
Noninstructional services	18,979	-
<b>Total Expenses</b>	<b>29,846,492</b>	<b>22,369,452</b>
Change in Net Position	\$ 906,599	\$ 3,752,286

**Governmental Funds**

The focus of the School's governmental funds is to provide information on near-term inflows, outflows, and the balance of spendable resources. Such information is useful in assessing the School's financing requirements. In particular, fund balance may serve as a useful measure of a government's net resources available for spending program purposes at fiscal year-end.

The School's General Fund reported an ending fund balance of \$6,453,230, an increase of \$2,189,703 from the prior year. The Board of Trustees committed funds, as outlined on the first page of this analysis, and certain funds were held in nonspendable form, leaving an unassigned fund balance of \$2,512,229.

**Budget Variations**

The School's budget is prepared in accordance with Pennsylvania law and is based on the modified accrual basis of accounting. The School may amend its revenue and expenditure estimates periodically due to changing conditions. Actual revenues came in below budgeted revenues due mainly to less revenue from school districts than anticipated.

Actual expenditures came in less than budgeted due mainly to savings realized in salaries and benefits associated with teachers as well as decreased supplies and support expenditures as a result of fewer students than anticipated.



**Management's Discussion and Analysis | For the Year Ended June 30, 2020 – Unaudited (cont'd)**

**Capital Asset and Debt Administration**

***Capital Assets***

As of June 30, 2020, the School's investment in capital assets, net of accumulated depreciation totaled \$329,508. Capital assets include buildings, site improvements, books, and furniture and equipment. Additional information on the School's capital assets can be found in Note 4 of this report.

Major capital asset purchases during fiscal year ended June 30, 2020 consisted of furniture and equipment totaling \$246,659.

***Long-term Debt***

The School has no long-term debt as of June 30, 2020.

**Economic Factors and Next Year's Budgets and Rates**

The fiscal and operational stability of our Commonwealth's charter schools is directly linked to the State of Pennsylvania's Budget and shifting political realities. This issue manifests itself most clearly in the way that the state determines each charter school's per-pupil allotment, which is calculated by the student's school district of residence and Form PDE-363. Form PDE 363 uses a "state-determined" formula, which calculates per pupil allotments, based on school district expenditures minus a list of "permitted deductions." These deductions currently leave Pennsylvania's charter schools with an estimated average 75 percent of the funding available to our state's traditional public schools. Further manipulation of the mechanism through which the state funds charter schools could necessitate charter school program reductions, hinder program maintenance, and/or prohibit the program development required meet to the Commonwealth's increasingly high expectations for student learning.

Though the charter school concept is widely recognized as a viable and indeed necessary educational model, the issue concerning how charter schools are funded will likely remain politically controversial in the foreseeable future. In Pennsylvania, very well-funded special interest groups have lobbied persistently to progressively deplete funding of charter schools. Nevertheless, the demand for this educational choice continues to increase and the quality of services provided by charter schools continues to improve. Fortunately, there are many passionate and deeply committed individuals in our movement actively reaching out to the General Assembly and Governor to communicate funding facts as well as charter school student accomplishments.

**Future Events that will Financially Impact the School**

The School is in growth mode and will continue to be for at least three to four more years, with projections demonstrating growth to approximately 5-6,000 students during that time. With enrollment growth comes increasing revenue, increasing expenses, and economies of scale that will allow the new revenue to out-pace the expenses.



**Management's Discussion and Analysis | For the Year Ended June 30, 2020 – Unaudited (cont'd)**

The School converted from the Public School Employees' Retirement System ("PSERS") to a 403(b) plan for all new employees hired on or after July 1, 2018. This retirement benefit will continue to result in savings for the school as the school increases the number of employees during the growth period referenced above, as all the new employees will participate in the 403(b).

The School was issued an initial Charter by the Pennsylvania Department of Education ("PDE") for three years; it expires June 30, 2020. The School submitted a Charter Renewal Application on September 30, 2019 to the PDE. It is important to note that the PDE has been "sitting on" cyber charter renewals. That is, they accept the renewal request, allow the school to continue to operate, but do not issue a formal charter renewal. This lacking process has been brought to the attention of Pennsylvania state legislators, the Governor, the Charter School Office of PDE, and the state advocacy group for Pennsylvania charter schools (PCPCS).

**Contracting the School's Financial Management**

The financial report is designed to provide interested parties a general overview of the School's finances. Questions regarding any of the information provided in this report should be addressed to the CFO, Insight PA Cyber Charter School, 350 Eagleview Boulevard, Exton, PA 19341.

Produced by:  
Anthony Pirrello, CFO  
Eileen Cannistraci, CEO

**INSIGHT PA CYBER CHARTER SCHOOL  
STATEMENTS OF NET POSITION  
JUNE 30, 2020 AND 2019**

	Governmental Activities	
	2020	2019
<b>ASSETS AND DEFERRED OUTFLOWS OF RESOURCES</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 8,650,397	\$ 5,373,154
Due from other governments	2,595,485	3,366,650
Prepaid expenses	274,005	186,160
Total Current Assets	11,519,887	8,925,964
<b>NONCURRENT ASSETS:</b>		
Capital assets, net of accumulated depreciation	329,508	141,508
<b>TOTAL ASSETS</b>	11,849,395	9,067,472
<b>DEFERRED OUTFLOWS OF RESOURCES:</b>		
Deferred outflows related to pension	4,926,993	2,840,316
Deferred outflows related to OPEB	250,883	125,664
<b>TOTAL DEFERRED OUTFLOWS OF RESOURCES</b>	5,177,876	2,965,980
<b>TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES</b>	\$ 17,027,271	\$ 12,033,452
<b>LIABILITIES AND NET POSITION</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 2,505,609	\$ 2,450,476
Accrued salaries and benefits	1,253,548	905,583
Accrued expenses	1,224,493	1,219,419
Deferred revenue	5,785	2,571
Total Current Liabilities	4,989,435	4,578,049
<b>NONCURRENT LIABILITIES:</b>		
Net pension liability	6,035,000	2,688,000
Net OPEB liability	274,000	117,000
Total Noncurrent Liabilities	6,309,000	2,805,000
<b>TOTAL LIABILITIES</b>	11,298,435	7,383,049
<b>DEFERRED INFLOWS OF RESOURCES:</b>		
Lease incentives	77,222	84,388
Deferred inflows related to pension	217,000	42,000
Deferred inflows related to OPEB	8,000	4,000
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	302,222	130,388
<b>NET POSITION:</b>		
Investment in capital assets	329,508	141,508
Unrestricted	5,097,106	4,378,507
<b>TOTAL NET POSITION</b>	5,426,614	4,520,015
<b>TOTAL LIABILITIES AND NET POSITION</b>	\$ 17,027,271	\$ 12,033,452

The accompanying notes are an integral part of these financial statements.

**INSIGHT PA CYBER CHARTER SCHOOL**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED JUNE 30, 2020**  
(With Summarized Comparative Data for the Year Ended June 30, 2019)

	Program Revenues		Net (Expense) Revenue and Changes in Net Position	
	Charges for Services	Operating Grants and Contributions	Totals	
	Expenses		2020	2019
GOVERNMENTAL ACTIVITIES				
Instruction	\$ 18,713,989	\$ 974,268	\$ 12,039,074	\$ 11,876,527
Support services	11,113,524	-	(11,113,524)	(8,124,261)
Noninstructional services	18,979	-	(18,979)	-
<b>TOTAL GOVERNMENTAL ACTIVITIES</b>	<b>29,846,492</b>	<b>974,268</b>	<b>906,571</b>	<b>3,752,266</b>
<b>TOTAL PRIMARY GOVERNMENT</b>	<b>\$ 29,846,492</b>	<b>\$ 974,268</b>	<b>906,571</b>	<b>3,752,266</b>
GENERAL REVENUES				
Interest income			28	20
<b>TOTAL GENERAL REVENUES</b>			<b>28</b>	<b>20</b>
CHANGE IN NET POSITION			906,599	3,752,286
NET POSITION, BEGINNING OF YEAR			4,520,015	767,729
NET POSITION, END OF YEAR			\$ 5,426,614	\$ 4,520,015

The accompanying notes are an integral part of these financial statements.

**INSIGHT PA CYBER CHARTER SCHOOL  
BALANCE SHEETS - GOVERNMENTAL FUND  
JUNE 30, 2020 AND 2019**

	General Fund	
	2020	2019
<b>ASSETS</b>		
Cash and cash equivalents	\$ 8,650,397	\$ 5,373,154
Due from other governments	2,595,485	3,366,650
Prepaid expenditures	274,005	186,160
<b>TOTAL ASSETS</b>	<b>\$ 11,519,887</b>	<b>\$ 8,925,964</b>
<b>LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCE</b>		
<b>LIABILITIES:</b>		
Accounts payable	\$ 2,505,609	\$ 2,450,476
Accrued salaries and benefits	1,253,548	905,583
Accrued expenses	1,224,493	1,219,419
Unearned revenue	5,785	2,571
<b>TOTAL LIABILITIES</b>	<b>4,989,435</b>	<b>4,578,049</b>
<b>DEFERRED INFLOWS OF RESOURCES:</b>		
Unavailable revenue - lease incentive	77,222	84,388
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<b>77,222</b>	<b>84,388</b>
<b>FUND BALANCE:</b>		
Nonspendable	274,005	186,160
Committed	3,666,996	1,795,000
Unassigned	2,512,229	2,282,367
<b>TOTAL FUND BALANCE</b>	<b>6,453,230</b>	<b>4,263,527</b>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCE</b>	<b>\$ 11,519,887</b>	<b>\$ 8,925,964</b>

The accompanying notes are an integral part of these financial statements.

**INSIGHT PA CYBER CHARTER SCHOOL  
RECONCILIATION OF BALANCE SHEET - GOVERNMENTAL FUND TO  
STATEMENT OF NET POSITION  
JUNE 30, 2020**

TOTAL GOVERNMENTAL FUND BALANCE \$ 6,453,230

Amounts reported for governmental activities in the statement of net position are different because:

Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds. 329,508

Some liabilities are not due and payable in the current period and, therefore, are not reported in the funds. Those liabilities consist of:

Net pension liability	\$ (6,035,000)	
Net OPEB liability	<u>(274,000)</u>	
		(6,309,000)

Deferred inflows and outflows of resources related to the School's pension and OPEB plans do not represent current resources or uses of resources and, therefore, are not reported in the funds. Deferred inflows and outflows of resources consist of the following:

Deferred outflows of resources related to pension	4,926,993	
Deferred outflows of resources related to OPEB	250,883	
Deferred inflows of resources related to pension	(217,000)	
Deferred inflows of resources related to OPEB	<u>(8,000)</u>	
		<u>4,952,876</u>

NET POSITION OF GOVERNMENTAL ACTIVITIES \$ 5,426,614

The accompanying notes are an integral part of these financial statements.

**INSIGHT PA CYBER CHARTER SCHOOL  
STATEMENTS OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE -  
GOVERNMENTAL FUND  
FOR THE YEARS ENDED JUNE 30, 2020 AND 2019**

	<u>2020</u>	<u>2019</u>
REVENUES		
Local sources	\$ 29,778,823	\$ 25,508,392
Federal sources	974,268	613,346
TOTAL REVENUES	<u>30,753,091</u>	<u>26,121,738</u>
EXPENDITURES		
Current:		
Instruction	17,679,187	14,069,093
Support services	10,618,563	8,023,539
Operation of noninstructional services	18,979	-
Capital outlays	246,659	75,522
TOTAL EXPENDITURES	<u>28,563,388</u>	<u>22,168,154</u>
EXCESS OF REVENUES OVER EXPENDITURES	2,189,703	3,953,584
FUND BALANCE, BEGINNING OF YEAR	<u>4,263,527</u>	<u>309,943</u>
FUND BALANCE, END OF YEAR	<u>\$ 6,453,230</u>	<u>\$ 4,263,527</u>

The accompanying notes are an integral part of these financial statements.



**INSIGHT PA CYBER CHARTER SCHOOL  
RECONCILIATION OF STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES  
IN FUND BALANCE - GOVERNMENTAL FUND TO STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2020**

NET CHANGE IN FUND BALANCE - GOVERNMENTAL FUND \$ 2,189,703

Amounts reported for governmental activities in the statement of activities are different because:

Governmental fund reports capital outlays as expenditures. However, in the statement of activities, the cost of those assets is allocated over their estimated useful lives as depreciation expense. This is the effect of these differences:

Capital outlays	\$ 246,659	
Depreciation	<u>(58,659)</u>	188,000

Pension and OPEB expenses in the statement of activities differ from the amount reported in the governmental fund because pension and OPEB expenses are recognized on the statement of activities based on the School's proportionate share of the expenses of the cost-sharing pension and OPEB plans, whereas pension and OPEB expenditures are recognized in the governmental fund when a requirement to remit contributions to the plans exists.

(1,471,104)

CHANGE IN NET POSITION OF GOVERNMENTAL ACTIVITIES

\$ 906,599

The accompanying notes are an integral part of these financial statements.

**INSIGHT PA CYBER CHARTER SCHOOL  
BUDGETARY COMPARISON STATEMENT - GENERAL FUND  
FOR THE YEAR ENDED JUNE 30, 2020**

	Original and Final Appropriated Budget	Actual (GAAP Basis)	Variance with Final Budget Positive (Negative)
<b>REVENUES</b>			
Local sources	\$ 32,406,877	\$ 29,778,823	\$ (2,628,054)
State sources	13,205	-	(13,205)
Federal sources	758,598	974,268	215,670
<b>TOTAL REVENUES</b>	<u>33,178,680</u>	<u>30,753,091</u>	<u>(2,425,589)</u>
<b>EXPENDITURES</b>			
Instruction:			
Regular programs	17,488,009	13,967,637	3,520,372
Special programs	3,615,815	3,595,114	20,701
Other programs	-	116,436	(116,436)
Total Instruction	<u>21,103,824</u>	<u>17,679,187</u>	<u>3,424,637</u>
Support services:			
Pupil personnel services	4,071,602	2,961,421	1,110,181
Instructional staff services	1,344,152	1,711,492	(367,340)
Administrative services	3,893,182	3,489,884	403,298
Pupil health	127,576	118,990	8,586
Business services	263,000	172,401	90,599
Operation and maintenance of plant services	582,311	556,593	25,718
Central services	1,692,825	1,548,661	144,164
Other programs	-	59,121	(59,121)
Total Support Services	<u>11,974,648</u>	<u>10,618,563</u>	<u>1,356,085</u>
Operation of noninstructional activities:			
Student activities	20,000	1,000	19,000
Community services	-	17,979	(17,979)
Total Operation of Noninstructional Services	<u>20,000</u>	<u>18,979</u>	<u>1,021</u>
Capital outlays	-	246,659	(246,659)
<b>TOTAL EXPENDITURES</b>	<u>33,098,472</u>	<u>28,563,388</u>	<u>4,553,063</u>
<b>EXCESS OF REVENUES OVER EXPENDITURES</b>	<u>80,208</u>	<u>2,189,703</u>	<u>2,127,474</u>
<b>NET CHANGE IN FUND BALANCE</b>	80,208	2,189,703	2,127,474
<b>FUND BALANCE, BEGINNING OF YEAR</b>	<u>4,263,527</u>	<u>4,263,527</u>	<u>-</u>
<b>FUND BALANCE, END OF YEAR</b>	<u>\$ 4,343,735</u>	<u>\$ 6,453,230</u>	<u>\$ 2,127,474</u>

The accompanying notes are an integral part of these financial statements.

## INSIGHT PA CYBER CHARTER SCHOOL

### NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Insight PA Cyber Charter School ("the School") have been prepared in conformity with accounting principles generally accepted in the United States of America as applied to local governmental units. The Governmental Accounting Standards Board ("GASB") is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant accounting policies of the School are described below.

#### Reporting Entity

The School is a charter school located in Exton, Pennsylvania. The School was established and operates under the provisions enacted by the General Assembly of the Commonwealth of Pennsylvania in 1997 and is operating under a charter agreement expiring June 30, 2020.

#### Entity-wide and Fund Financial Statements

The entity-wide financial statements (i.e., the statement of net position and the statement of activities) report information on all activities of the School.

The statement of activities demonstrates the degree to which the direct expenses of a given program are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific program. Program revenues include 1) charges for students who use or directly benefit from goods and services provided; and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function. Grants and other revenues not properly included among program revenues are reported as general revenues.

#### Measurement Focus, Basis of Accounting, and Financial Statement Presentation

Entity-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Charges to the School are recognized as revenues in the year for which they are billed. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the School considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting.

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

Charges to the School, state appropriations, and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. All other revenue items are considered to be measurable and available only when the School receives cash.

The School reports the following major governmental fund:

- **General Fund.** The general fund is the School's primary operating fund. It accounts for all financial resources of the School.

Receivables

All receivables are considered fully collectible by management. No allowance for bad debts is deemed necessary.

Prepaid Expenses/Expenditures

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both entity-wide and fund financial statements.

Capital Assets

Capital assets, including leasehold improvements, furniture and equipment, are reported in the statement of net position. Capital assets are defined by the School as assets with an initial, individual cost of more than \$2,000 and an estimated useful life in excess of one year. Such assets may be purchased or constructed and are recorded at cost or estimated historical cost. Estimated historical costs are based either on similar assets of the same era or on deflated current values. Donated capital assets are recorded at estimated fair value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend the asset's life are not capitalized.

Capital assets of the School are depreciated using the straight-line method over the estimated useful lives of the related assets. Unless an asset's life has been adjusted based on actual experience, the School generally uses the following estimated useful lives:

Leasehold improvements	5 years
Furniture and equipment	3 - 7 years

Deferred Inflows and Outflows of Resources

In addition to assets, the statement of net position includes a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to future periods and so will not be

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

recognized as an outflow of resources (expense) until then. The School reports deferred pension and OPEB contributions resulting from pension and OPEB contributions to cost-sharing multi-employer plans subsequent to the measurement date of the net pension and OPEB liabilities and certain other items which represent differences related to changes in the net pension and OPEB liabilities which will be amortized over future periods. In addition to liabilities, the statement of net position includes a separate section for deferred inflows of resources. This separate financial statement element represents a source of net position that applies to future periods. Lease incentives are recognized as deferred inflows of resources until utilized to offset lease expenditures. Certain other items which represent differences related to changes in the net pension and net OPEB liabilities which will be amortized over future periods are also recognized as deferred inflows of resources.

Net Position

Net position represents the difference between assets and deferred outflows of resources and liabilities and deferred inflows of resources. Investment in capital assets consists of capital assets, net of accumulated depreciation. Net position is reported as restricted when there are limitations imposed on its use either through the enabling legislation adopted by the School or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. Unrestricted net position consists of net position that does not meet the definition of "restricted" or "investment in capital assets."

Fund Balance

The School follows the provisions of the *GASB Codification of Accounting and Financial Reporting Standards* ("the Codification") relating to fund balance. The objective of this statement is to enhance the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied by clarifying the existing governmental fund type definitions. This statement establishes fund balance classifications that comprise a hierarchy based primarily on the extent to which a government is bound to observe constraints imposed upon the use of resources reported in the governmental fund.

Fund balances of the governmental funds are classified, if applicable, as follows:

*Nonspendable* – amounts that would be associated with inventory, prepaids, long-term receivables, property held for sale, and the corpus of a permanent fund. In essence, nonspendable is the fund balance term to indicate that the respective resources are not available to be spent in any way due to their very nature and/or their lack of availability.

*Restricted* – carries the same definition as set forth relative to net assets. This would include any fund balance that is restricted in its use by: a) external parties; b) constitutional provisions; or c) enabling legislation (i.e. debt service funds).

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

*Committed* – amounts for which the governing members of the Board of Trustees impose constraints on how funds may or may not be used. In such a case, the only way a constraint can be removed or changed is by the same type of action of the Board of Trustees.

*Assigned* – amounts intended to be used for specific purposes with the intent being expressed by the Board of Trustees or the Chief Financial Officer as authorized by the Board of Trustees.

*Unassigned* – all other spendable amounts.

When an expenditure is incurred for purposes for which both restricted and unrestricted fund balances are available, the School considers restricted funds to have been spent first. When an expenditure is incurred for which committed, assigned, or unassigned fund balances are available, the School considers amounts to have been spent first out of committed funds, then assigned funds and, finally, unassigned funds, as needed, unless the Board of Trustees or Chief Financial Officer has provided otherwise in its commitment or assignment actions.

Budgets and Budgetary Accounting

Budgets are adopted on a basis consistent with accounting principles generally accepted in the United States of America. An annual budget is adopted for the general fund.

The budgetary comparison schedule should present both the original and the final appropriated budgets for the reporting period. The School has only a general fund budget; therefore, the original budget filed and accepted by the Pennsylvania Department of Education is the final budget as well. Appropriations lapse at the end of the fiscal year.

Income Tax Status

The School is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and, therefore, has no provision for federal income taxes. The School qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(1). The School did not engage in any unrelated business activities during the fiscal year.

Management believes it is more likely than not that its tax-exempt status and tax positions will be sustained if examined by authorities.

Use of Estimates in the Preparation of Financial Statements

The preparation of basic financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

Comparative Data

Comparative totals for the prior year have been presented in the accompanying financial statements in order to provide an understanding of changes in the School's financial position and operations. However, presentation of prior year totals by fund and activity type have not been presented in each of the statements since their inclusion would make the statements unduly complex and difficult to read. Summarized comparative information should be read in conjunction with the School's financial statements for the year ended June 30, 2019, from which the summarized information was derived.

NOTE 2 CASH AND CASH EQUIVALENTS

Custodial credit risk is the risk that in the event of a bank failure, the School's deposits may not be returned. The School maintains accounts at an institution which is insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. At June 30, 2020, the carrying amount of the School's deposits totaled \$8,650,397, and the bank balance was \$8,750,278. Of the bank balance, \$250,000 was covered by federal depository insurance, and \$8,500,278 was exposed to custodial credit risk because it was uninsured and the collateral held by the depository's agent was not in the School's name. However, the exposed deposits were collateralized in accordance with Act 72 of the Commonwealth of Pennsylvania.

NOTE 3 DUE FROM OTHER GOVERNMENTS

Due from other governments at June 30, 2020 consisted of the following:

Due from school districts and Pennsylvania Department of Education	<u>\$ 2,595,485</u>
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NOTE 4 CAPITAL ASSETS

A summary of changes in capital assets is as follows:

	<u>Balance July 1, 2019</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance June 30, 2020</u>
Leasehold improvements	\$ 8,557	\$ -	\$ -	\$ 8,557
Furniture and equipment	165,217	246,659	-	411,876
Accumulated depreciation	<u>(32,266)</u>	<u>(58,659)</u>	<u>-</u>	<u>(90,925)</u>
Total Capital Assets, Net	<u>\$ 141,508</u>	<u>\$ 188,000</u>	<u>\$ -</u>	<u>\$ 329,508</u>

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 4 CAPITAL ASSETS (cont'd)

Depreciation expense was charged to functions of governmental activities as follows:

Instruction	\$ 37,355
Support services	<u>21,304</u>
Total Depreciation Expense – Governmental Activities	<u>\$ 58,659</u>

NOTE 5 DUE TO K-12, INC.

In June 2014, the School entered into an agreement with K-12, Inc. to provide management services, online curricula, instructional tools, materials, and other products through June 2020. Under this agreement, the School has purchased online curricula, instructional tools, materials, and other products totaling \$13,399,980 for the year ended June 30, 2020.

K-12, Inc. is not a division or any part of the School. The School is a body corporate authorized under Pennsylvania Charter School Law and is not a division or a part of K-12, Inc. The relationship between the parties was developed and entered into through arms-length negotiations and is based solely on the terms of this agreement and those of any other agreements that may exist from time to time between the parties.

The line item "accounts payable" shown on the statement of net position includes amounts payable and due to K-12, Inc. for services and products listed above. The amount due as of June 30, 2020 was \$2,346,527.

NOTE 6 OPERATING LEASES

The School leases office space in Exton, Pennsylvania, along with copier leases. The lease terms range from one to five years, and rental payments increase annually. Lease expense for the year ended June 30, 2020 was \$387,382.

The following is a schedule of minimum future rental payments under non-cancelable operating leasing arrangements having remaining terms in excess of one year as of June 30, 2020:

<u>For the Year Ending June 30,</u>	
2021	\$ 401,573
2022	410,493
2023	418,897
2024	<u>71,412</u>
	<u>\$ 1,302,375</u>



INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 7 PENSION PLAN

Plan Description

The School contributes to the Public School Employees' Retirement System ("PSERS"), a governmental cost-sharing multiple-employer defined benefit pension plan that provides retirement benefits to public school employees of the Commonwealth of Pennsylvania. The members eligible to participate in the system include all full-time public school employees, part-time hourly public school employees who render at least 500 hours of service in the school year, and part-time per diem public school employees who render at least 80 days of service in the school year in any of the reporting entities in Pennsylvania. Benefit terms and contributions may be amended by passing bills in the Pennsylvania Senate and House of Representatives and sending them to the Governor for approval. PSERS issues a publicly available comprehensive annual financial report that includes the financial statements and required supplementary information for the plan. A copy of this report may be obtained by writing to the Public School Employees' Retirement System, P.O. Box 125, Harrisburg, Pennsylvania, 17108-0125, or by visiting the PSERS website at [www.psers.state.pa.us](http://www.psers.state.pa.us).

Benefits Provided

PSERS provides retirement, disability, and death benefits. Members in Membership Class T-C and Membership Class T-D are eligible for monthly retirement benefits upon reaching (a) age 62 with at least one year of credited service, (b) age 60 with 30 or more years of credited service, or (c) 35 or more years of service regardless of age. Act 120 of 2010 ("Act 120") preserves the benefits of existing members and introduced benefit reductions for individuals who became new members on or after July 1, 2011. Act 120 created two new membership classes, Membership Class T-E ("Class T-E"), and Membership Class T-F ("Class T-F"). To qualify for normal retirement, Class T-E and Class T-F members must work until age 65 with a minimum of three years of service, or attain a total combination of age and service that is equal to or greater than 92, with a minimum of 35 years of service. Benefits are generally equal to two percent or two and one-half percent, depending upon the membership class, of the member's final average salary as defined in the Code, multiplied by the number of years of credited service. For members whose membership started prior to July 1, 2011, after completion of five years of service, a member's right to the defined benefits is vested, and early retirement may be elected. For Class T-E and Class T-F members, the right to benefits is vested after 10 years of service.

Participants are eligible for disability retirement benefits after completion of five years of credited service. Such benefits are generally equal to two percent or two and one-half percent, depending upon the membership class, of the member's final average salary as defined in the Code, multiplied by the number of years of credited service, but not less than one-third of such salary nor greater than the benefit the member would have had at normal retirement age. Members over normal retirement age may apply for disability benefits.

Death benefits are payable upon the death of an active member who has reached age 62 with at least one year of credited service (age 65 with at least three years of credited service for

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 7 PENSION PLAN (cont'd)

Class T-E and Class T-F members, or who has at least five years of credited service for Class T-E and Class T-F members). Such benefits are actuarially equivalent to the benefit that would have been effective if the member had retired on the day before death.

Member Contributions

Active members who joined the system prior to July 22, 1983 contributed at 5.25 percent (Membership Class T-C), or at 6.50 percent (Membership Class T-D) of the member's qualifying compensation.

Members who joined the system on or after July 22, 1983, and who were active or inactive as of July 1, 2001, contribute at 6.25 percent (Membership Class T-C), or at 7.50 percent (Membership Class T-D) of the member's qualifying compensation.

Members who joined the system after June 30, 2001 and before July 1, 2011 contribute at 7.50 percent (automatic Membership Class T-D). For all new hires and for members who elected Class T-D membership, the higher contribution rates began with service rendered on or after January 1, 2002.

Members who joined the system after June 30, 2011 automatically contribute at the Membership Class T-E rate of 7.50 percent (base rate) of the member's qualifying compensation. All new hires after June 30, 2011, who elect Class T-F membership, contribute at 10.30 percent (base rate) of the member's qualifying compensation. Membership Class T-E and T-F are affected by a "shared risk" provision in Act 120 that in future fiscal years could cause the Membership Class T-E contribution rate to fluctuate between 7.50 percent and 9.50 percent, and Membership Class T-F contribution rate to fluctuate between 10.30 percent and 12.30 percent.

Employer Contributions

The School's contractually required annual contribution is based on an actuarially determined amount that, when combined with the employee contributions, is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. For the year ended June 30, 2020, the rate of the employer contribution was 34.29 percent of covered payroll, of which 33.36 percent was allocated to pensions. The School's pension contribution to PSERS for the year ended June 30, 2020 was \$854,377.

Pension Liability and Expense, and Deferred Outflows and Inflows of Resources

At June 30, 2020, the School reported a liability of \$6,035,000 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2019, and the total pension liability used to calculate the net pension liability was determined by rolling forward the system's total pension liability as of June 30, 2018 to June 30, 2019. The School's proportion of

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 7 PENSION PLAN (cont'd)

the net pension liability was calculated utilizing the employer's one-year reported covered payroll as it relates to the total one-year reported covered payroll. At June 30, 2019, the School's proportion was 0.0129 percent, an increase of 0.0073 percent from June 30, 2018.

For the year ended June 30, 2020, the School recognized pension expense of \$2,289,700. At June 30, 2020, the School reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Contributions subsequent to the measurement date	\$ 854,377	\$ -
Difference between expected and actual experience	33,000	200,000
Change of assumptions	58,000	-
Net difference between projected and actual investment earnings	-	17,000
Change in proportion	3,893,000	-
Difference between projected and actual contributions	<u>88,616</u>	<u>-</u>
	<u>\$ 4,926,993</u>	<u>\$ 217,000</u>

An amount of \$854,377 is reported as deferred outflows of resources resulting from the School's contributions subsequent to the measurement date and will be recognized as a reduction of the net pension liability in the year ended June 30, 2021. The remaining deferred outflows of resources and deferred inflows of resources will be recognized as follows:

<u>Year Ended June 30,</u>	<u>Amount</u>
2021	\$ 1,573,539
2022	1,439,539
2023	830,538
2024	<u>12,000</u>
Total	<u>\$ 3,855,616</u>

Actuarial Assumptions

The total pension liability as of June 30, 2019 was determined by rolling forward the system's total pension liability as of the June 30, 2018 actuarial valuation to June 30, 2019 using the following actuarial assumptions, applied to all periods included in the measurement:

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 7 PENSION PLAN (cont'd)

- Actuarial cost method – entry age normal, level percentage of pay
- Investment return – 7.25 percent, including inflation of 2.75 percent
- Salary increases – effective average of 5.00 percent, which reflects an allowance for inflation of 2.75 percent, and 2.25 percent for real wage growth and merit or seniority increases
- Mortality rates were based on the RP-2014 Mortality Tables for Males and Females, adjusted to reflect PSERS' experience and projected using a modified version of the MP-2015 Mortality Improvement Scale.

The long-term expected rate of return on pension plan investments was determined using the building-block method in which best estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

The pension plan's policy in regard to the allocation of invested plan assets is established and may be amended by the PSERS Board of Directors. Plan assets are managed with a long-term objective of achieving and maintaining a fully funded status for the benefits provided through the pension.

A schedule of plan investments by asset class, target allocations, and long-term expected real rate of return is as follows:

3		
<u>Asset Class</u>	<u>Target Allocation</u>	<u>Long-term Expected Real Rate of Return</u>
Global public entity	20.0%	5.6%
Fixed income	36.0%	1.9%
Commodities	8.0%	2.7%
Absolute return	10.0%	3.4%
Risk parity	10.0%	4.1%
Infrastructure/MLPs	8.0%	5.5%
Real estate	10.0%	4.1%
Alternative investments	15.0%	7.4%
Cash	3.0%	0.3%
Financing (LIBOR)	(20.0%)	0.7%
	<u>100.0%</u>	

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 7 PENSION PLAN (cont'd)

The above was the PSERS Board's adopted asset allocation policy and best estimates of geometric real rates of return for each major asset class as of June 30, 2019.

Discount Rate

The discount used to measure the total pension liability was 7.25 percent. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate and that contributions from employers will be made at contractually required rates which are actuarially determined. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the School's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the net pension liability, calculated using the discount rate of 7.25 percent, as well as what the net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.25 percent) or one percentage point higher (8.25 percent) than the current rate.

	1% Decrease 6.25%	Current Rate Discount Rate 7.25%	1% Increase 8.25%
School's proportionate share of the net pension liability	<u>\$ 7,517,000</u>	<u>\$ 6,035,000</u>	<u>\$ 4,780,000</u>

Pension Plan Fiduciary Net Position

Detailed information about PSERS' fiduciary net position is available in PSERS' Comprehensive Annual Financial Report, which can be found on the system's website at [www.psers.state.pa.us](http://www.psers.state.pa.us).

NOTE 8 403(b) RETIREMENT PLAN

The School maintains a savings incentive plan 403(b) for its employees. All employees are eligible. Participants may elect voluntary salary deferrals under the plan up to the maximum permitted by law. The School contributes seven percent of employee eligible compensation to the plan. The School made \$117,102 of contributions to the plan for the year ended June 30, 2020.

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 9 OTHER POSTEMPLOYMENT BENEFITS PLAN

Health Insurance Premium Assistance Program

The School contributes to the Health Insurance Premium Assistance Program, which is a governmental cost sharing, multiple-employer other postemployment benefits plan ("OPEB") for all eligible retirees who qualify and elect to participate. Employer contribution rates for premium assistance are established to provide reserves in the Health Insurance Account that are sufficient for the payment of premium assistance benefits for each succeeding year. Effective January 1, 2002, under the provisions of Act 9 of 2001, participating eligible retirees are entitled to receive premium assistance payments equal to the lesser of \$100 per month or their out-of-pocket monthly health insurance premium. Benefit terms and contributions may be amended by passing bills in the Pennsylvania Senate and House of Representatives and sending them to the Governor for approval. To receive premium assistance, eligible retirees must obtain their health insurance through either their school employer or the PSERS' Health Options Program. As of June 30, 2019, there were no assumed future benefit increases to participating eligible retirees.

Premium Assistance Eligibility Criteria

Retirees of the system can participate in the Premium Assistance program if they satisfy the following criteria:

- Have 24½ or more years of service, or
- Are a disability retiree, or
- Have 15 or more years of service and retired after reaching superannuation age, and
- Participate in the HOP or employer-sponsored health insurance program.

Pension Plan Description

PSERS is a government cost-sharing multiple-employer defined benefit pension plan that provides retirement benefits to public school employees of the Commonwealth of Pennsylvania. The members eligible to participate in the system include all full-time public school employees, part-time hourly public school employees who render at least 500 hours of service in the school year, and part-time per diem public school employees who render at least 80 days of service in the school year in any of the reporting entities in Pennsylvania. PSERS issues a publicly available financial report that can be obtained at [www.psers.pa.gov](http://www.psers.pa.gov).

Benefits Provided

Participating eligible retirees are entitled to receive premium assistance payments equal to the lesser of \$100 per month or their out-of-pocket monthly health insurance premium. To receive premium assistance, eligible retirees must obtain their health insurance through either their school employer or the PSERS' Health Options Program. As of June 30, 2019, there were no assumed future benefit increases to participating eligible retirees.

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 9 OTHER POSTEMPLOYMENT BENEFITS PLAN (cont'd)

Employer Contributions

The School's contractually required contribution rate for the fiscal year ended June 30, 2020 was 0.84 percent of covered payroll, actuarially determined as an amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. Contributions to the OPEB plan from the School were \$21,531 for the year ended June 30, 2020.

OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

At June 30, 2020, the School reported a liability of \$274,000 for its proportionate share of the net OPEB liability. The net OPEB liability was measured as of June 30, 2019, and the total OPEB liability used to calculate the net OPEB liability was determined by rolling forward the system's total OPEB liability as of June 30, 2018 to June 30, 2019. The School's proportion of the net OPEB liability was calculated utilizing the employer's one-year reported covered payroll as it relates to the total one-year reported covered payroll. At June 30, 2019, the School's proportion was 0.0129 percent, an increase of 0.0073 percent from June 30, 2018.

Contributions

For the year ended June 30, 2020, the School recognized OPEB expense of \$53,269. At June 30, 2020, the School reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Contributions subsequent to the measurement date	\$ 21,531	\$ -
Difference between expected and actual experience	2,000	-
Changes of assumptions	9,000	8,000
Changes in proportion	218,000	-
Difference between expected and actual proportionate share of contributions	<u>352</u>	<u>-</u>
	<u>\$ 250,883</u>	<u>\$ 8,000</u>

An amount of \$21,531 is reported as deferred outflows of resources related to OPEB resulting from School contributions subsequent to the measurement date and will be recognized as a reduction of the net OPEB liability in the year ended June 30, 2021. The remaining deferred outflows of resources and deferred inflows of resources will be recognized as follows:

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 9 OTHER POSTEMPLOYMENT BENEFITS PLAN (cont'd)

<u>Year Ended June 30,</u>	<u>Amount</u>
2021	\$ 39,879
2022	39,879
2023	39,879
2024	39,879
2025	41,490
Thereafter	<u>20,346</u>
Total	<u>\$ 221,352</u>

Actuarial Assumptions

The total OPEB liability as of June 30, 2019 was determined by rolling forward the system's total OPEB liability as of June 30, 2018 to June 30, 2019 using the following actuarial assumptions, applied to all periods included in the measurement:

- Actuarial cost method – Entry Age Normal – level percent of pay
- Investment return – 2.79 percent – S&P 20 Year Municipal Bond Rate
- Salary growth – Effective average of 5.00 percent comprised of inflation of 2.75 percent and 2.25 percent for real wage growth and for merit or seniority increases
- Premium assistance reimbursement capped at \$1,200 per year
- Assumed healthcare cost trends applied to retirees with less than \$1,200 in premium assistance per year
- Mortality rates based on the RP-2014 Mortality Tables for Males and Females, adjusted to reflect PSERS' experience and projected using a modified version of the MP-2015 Mortality Improvement Scale
- Participation rate:
  - Eligible retirees will elect to participate pre-age 65 at 50 percent
  - Eligible retirees will elect to participate post-age 65 at 70 percent

The following assumptions were used to determine the contribution rate:

- The results of the actuarial valuation as of June 30, 2017 determined the employer contribution rate for fiscal year 2019.
- Cost Method: Amount necessary to assure solvency of premium assistance through the third fiscal year after the valuation date.
- Asset valuation method: Market Value
- Participation rate: 63 percent of eligible retirees are assumed to elect premium assistance.
- Mortality rates were based on the RP-2014 Mortality Tables for Males and Females, adjusted to reflect PSERS' experience and projected using a modified version of the MP-2015 Mortality Improvement Scale.



INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 9 OTHER POSTEMPLOYMENT BENEFITS PLAN (cont'd)

*Change in actuarial assumptions:* The discount rate used to measure the net OPEB liability decreased from 2.98 percent as of June 30, 2018 to 2.79 percent as of June 30, 2019.

Investments consist primarily of short-term assets designed to protect the principal of the plan assets. The expected rate of return on OPEB plan investments was determined using the OPEB asset allocation policy and best estimates of geometric real rates of return for each asset class.

The OPEB plan's policy in regard to the allocation of invested plan assets is established and may be amended by the Board. Under the program, as defined in the retirement code, employer contribution rates for premium assistance are established to provide reserves in the health insurance account that are sufficient for the payment of premium assistance benefits for each succeeding year.

<u>Asset Class</u>	<u>Target Allocation</u>	<u>Long-term Expected Real Rate of Return</u>
Cash	13.2%	0.2%
US Core Fixed Income	83.1%	1.0%
Non-US Developed Fixed Income	3.7%	0.0%
	<u>100.0%</u>	

The above was the Board's adopted asset allocation policy and best estimates of geometric real rates of return for each major asset class as of June 30, 2019.

Discount Rate

The discount rate used to measure the total OPEB liability was 2.79 percent. Under the plan's funding policy, contributions are structured for short-term funding of premium assistance. The funding policy sets contribution rates necessary to assure solvency of premium assistance through the third fiscal year after the actuarial valuation date. The premium assistance account is funded to establish reserves that are sufficient for the payment of premium assistance benefits for each succeeding year. Due to the short-term funding policy, the OPEB plan's fiduciary net position was not projected to be sufficient to meet projected future benefit payments; therefore, the plan is considered a "pay-as-you-go" plan. A discount rate of 2.79 percent, which represents the S&P 20-year Municipal Bond Rate at June 30, 2019, was applied to all projected benefit payments to measure the total OPEB liability.

Sensitivity of the System's Net OPEB Liability to Change in Healthcare Cost Trend Rates

Healthcare cost trends were applied to retirees receiving less than \$1,200 in annual premium assistance. As of June 30, 2019, retirees' premium assistance benefits are not subject to future

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 9 OTHER POSTEMPLOYMENT BENEFITS PLAN (cont'd)

healthcare cost increases. The annual premium assistance reimbursement for qualifying retirees is capped at a maximum of \$1,200. As of June 30, 2019, 93,380 retirees were receiving the maximum amount allowed of \$1,200 per year. As of June 30, 2019, 780 members were receiving less than the \$1,200 per year cap, is a small percentage of the total population, and has a minimal impact on the healthcare cost trends as depicted below.

The following presents the system's net OPEB liability for June 30, 2019, calculated using current healthcare cost trends, as well as what the system's net OPEB liability would be if its healthcare cost trends were one percentage point lower or one percentage point higher than the current rate:

	<u>1% Decrease</u>	<u>Current Trend Rate</u>	<u>1% Increase</u>
School's proportionate share of the net OPEB liability	<u>\$ 274,000</u>	<u>\$ 274,000</u>	<u>\$ 274,000</u>

Sensitivity of the School's Proportionate Share of the Net OPEB Liability to Changes in the Discount Rate

The following presents the net OPEB liability, calculated using the discount rate of 2.79 percent, as well as what the net OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (1.79 percent) or one percentage point higher (3.79 percent) than the current rate:

	<u>1% Decrease 1.79%</u>	<u>Current Discount Rate 2.79%</u>	<u>1% Increase 3.79%</u>
School's proportionate share of the net OPEB liability	<u>\$ 313,000</u>	<u>\$ 274,000</u>	<u>\$ 243,000</u>

OPEB Plan Fiduciary Net Position

Detailed information about PSERS' fiduciary net position is available in PSERS Comprehensive Annual Financial Report, which can be found on the system's website at [www.psers.pa.gov](http://www.psers.pa.gov).

NOTE 10 COMMITMENTS AND CONTINGENCIES

The School is subject to various claims, legal proceedings, and investigations covering a wide range of matters that arise in the normal course of business. In the opinion of management, all such matters are adequately covered by insurance, and if not so covered are without merit or are of such kind, or involve such amounts, as would not have a significant effect on the financial position or results of activities of the School if disposed of unfavorably.

INSIGHT PA CYBER CHARTER SCHOOL

NOTES TO THE FINANCIAL STATEMENTS

NOTE 10 COMMITMENTS AND CONTINGENCIES (cont'd)

Grants

The School receives financial assistance from federal and state agencies in the form of grants. The disbursement of funds received under these programs generally requires compliance with terms and conditions specified in the grant agreements and are subject to audits by the grantors or their representatives. Any disallowed claims resulting from such audits could become a liability of the School. Management believes such disallowance, if any, would be immaterial.

NOTE 11 EXCESS OF EXPENDITURES OVER APPROPRIATIONS

General fund functions incurred expenditures in excess of appropriations in the following amounts for the year ended June 30, 2020:

Instruction – other programs	\$	116,436
Support services – instructional staff services	\$	367,340
Support services – other programs	\$	59,121
Community services	\$	17,979
Capital outlays	\$	246,659

The excess of expenditures over appropriations was financed by other expenditure category appropriations which did not exceed their budgeted amounts.

NOTE 12 UNCERTAINTY – COVID-19 PANDEMIC

As a result of the spread of the COVID-19 coronavirus which is ongoing at June 30, 2020, economic and operational uncertainties have arisen which may impact the School in fiscal year 2021. There exist uncertainties surrounding the School's operations in the 2020 - 2021 school year. The uncertainties will have a direct impact on individual revenue and expense items. The extent of the potential impact is unknown as the COVID-19 pandemic continues to develop.

NOTE 13 SUBSEQUENT EVENTS

The School has evaluated all subsequent events through December 18, 2020, the date the financial statements were available to be issued.

**REQUIRED SUPPLEMENTARY INFORMATION**

**INSIGHT PA CYBER CHARTER SCHOOL  
 REQUIRED SUPPLEMENTARY INFORMATION  
 SCHEDULE OF THE SCHOOL'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY  
 Pennsylvania Public School Employees' Retirement System (PSERS)**

<u>PROPORTIONATE SHARE OF NET PENSION LIABILITY</u>	<u>MEASUREMENT DATE</u>	
	<u>JUNE 30, 2019</u>	<u>JUNE 30, 2018</u>
School's proportion of the net pension liability	0.0129%	0.0056%
School's proportion of the net pension liability - dollar value	\$ 6,035,000	\$ 2,688,000
School's covered employee payroll	\$ 2,135,445	\$ 1,136,424
School's proportionate share of the net pension liability as a percentage of its covered employee payroll	282.61%	236.53%
Plan fiduciary net position as a percentage of the total pension liability	55.56%	54.00%

In accordance with GASB Statement No. 68, this schedule has been prepared prospectively as the above information for the preceding years is not readily available. This schedule will accumulate each year until sufficient information to present a ten-year trend is available.

**INSIGHT PA CYBER CHARTER SCHOOL  
REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF SCHOOL PENSION CONTRIBUTIONS  
Pennsylvania Public School Employees' Retirement System (PSERS)**

	<u>June 30, 2020</u>	<u>June 30, 2019</u>	<u>June 30, 2018</u>
Contractually required contribution	\$ 854,377	\$ 696,155	\$ 360,701
Contributions in relation to the contractually required contribution	<u>854,377</u>	<u>696,155</u>	<u>360,701</u>
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
School's covered employee payroll	\$ 2,561,082	\$ 2,135,445	\$ 1,136,424
Contributions as a percentage of covered employee payroll	33.36%	32.60%	31.74%

In accordance with GASB Statement No. 68, this schedule has been prepared prospectively as the above information for the preceding years is not readily available. This schedule will accumulate each year until sufficient information to present a ten-year trend is available.

**INSIGHT PA CYBER CHARTER SCHOOL  
REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF THE SCHOOL'S PROPORTIONATE SHARE OF THE NET OPEB LIABILITY  
Pennsylvania Public School Employees' Retirement System (PSERS)**

<u>PROPORTIONATE SHARE OF NET OPEB LIABILITY</u>	<u>MEASUREMENT DATE</u>	
	<u>June 30, 2019</u>	<u>June 30, 2018</u>
School's proportion of the net OPEB liability	0.0129%	0.0056%
School's proportion of the net OPEB liability - dollar value	\$ 274,000	\$ 117,000
School's covered employee payroll	2,135,445	1,136,424
School's proportionate share of the net OPEB liability as a percentage of its covered employee payroll	12.83%	10.30%
System fiduciary net position as a percentage of the total OPEB liability	5.56%	5.56%

In accordance with GASB Statement No. 75, this schedule has been prepared prospectively as the above information for the preceding years is not readily available. This schedule will accumulate each year until sufficient information to present a ten-year trend is available.

**INSIGHT PA CYBER CHARTER SCHOOL  
REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF SCHOOL OPEB CONTRIBUTIONS  
Pennsylvania Public School Employees' Retirement System (PSERS)**

	<u>June 30, 2020</u>	<u>June 30, 2019</u>	<u>June 30, 2018</u>
Contractually required contribution	\$ 21,531	\$ 17,724	\$ 9,432
Contributions in relation to the contractually required contribution	<u>21,531</u>	<u>17,724</u>	<u>9,432</u>
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
School's covered employee payroll	\$ 2,561,082	\$ 2,135,445	\$ 1,136,424
Contributions as a percentage of covered employee payroll	0.84%	0.83%	0.83%

In accordance with GASB Statement No. 75, this schedule has been prepared prospectively as the above information for the preceding years is not readily available. This schedule will accumulate each year until sufficient information to present a ten-year trend is available.





INDEPENDENT AUDITOR'S REPORT ON  
INTERNAL CONTROL OVER FINANCIAL REPORTING AND  
ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT  
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE  
WITH GOVERNMENT AUDITING STANDARDS

December 18, 2020

To the Board of Trustees  
Insight PA Cyber Charter School  
Exton, Pennsylvania

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the governmental activities and the major fund of the Insight PA Cyber Charter School ("the School"), Exton, Pennsylvania, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the School's basic financial statements, and have issued our report thereon dated December 18, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the School's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the School's internal control. Accordingly, we do not express an opinion on the effectiveness of the School's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the School's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

To the Board of Trustees  
Insight PA Cyber Charter School

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the School's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of This Report

This purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the School's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the School's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

  
BARBACANE, THORNTON & COMPANY LLP